

MID-YEAR 2011

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### FIRST HALF 2011 JANUARY-JUNE

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#### **BEAR MOUNTAIN - EVERGREEN**

January through June	2010	2011	% Change
Median Price	\$577,000	\$-	N/A
Average Price	\$577,000	\$-	N/A
Average Price per Square Foot	\$96	\$-	N/A
Average Days on Market	140	0.	N/A
Highest Price	\$577,000	\$-	N/A
Lowest Price	\$577,000	\$-	N/A
Properties Sold	1	0.	N/A
% Sold Price to Original List Price			

#### **BROOK FOREST - EVERGREEN**

January through June	2010	2011	% Change
Median Price	\$325,000	\$202,500	37.7%
Average Price	\$335,084	\$201,920	39.7%
Average Price per Square Foot	\$171	\$114	33.3%
Average Days on Market	123	125	1.6%
Highest Price	\$727,500	\$357,500	50.9%
Lowest Price	\$73,000	\$84,525	15.8%
Properties Sold	11	6	45.5%
% Sold Price to Original List Price	92.53%	87.12%	5.8%

### **CONIFER MOUNTAIN - CONIFER**

January through June	2010	2011	% Change
Median Price	\$285,500	\$345,000	20.8%
Average Price	\$363,058	\$303,800	16.3%
Average Price per Square Foot	\$189	\$153	19.0%
Average Days on Market	191	213	11.5%
Highest Price	\$650,000	\$461,300	29.0%
Lowest Price	\$166,100	\$161,500	2.8%
Properties Sold	6	6	0.0%
% Sold Price to Original List Price	e88.19%	85.22%	3.4%

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#### **EVERGREEN HIGHLANDS - EVERGREEN**

January through June	2010	2011	% Change
Median Price	\$425,000	\$335,000	21.2%
Average Price	\$433,214	\$323,166	25.4%
Average Price per Square Foot	\$205	\$132	35.6%
Average Days on Market	133	208	56.4%
Highest Price	\$625,000	\$430,000	31.2%
Lowest Price	\$325,000	\$224,000	31.1%
Properties Sold	7	6	14.3%
% Sold Price to Original List Price	ce90.97%	85.69%	5.8%

### **EVERGREEN MEADOWS - EVERGREEN**

January through June	2010	2011	% Change
Median Price	\$385,000	\$368,000	4.4%
Average Price	\$431,000	\$332,600	22.8%
Average Price per Square Foot	\$184	\$133	27.7%
Average Days on Market		228	45.2%
Highest Price	\$610,000	\$518,000	15.1%
Lowest Price	\$370,000	\$194,500	47.4%
Properties Sold	5	4	20.0%
% Sold Price to Original List Price	ce94.94%	87.83%	7.5%

### **EVERGREEN MEADOWS WEST - EVERGREEN**

January through June	2010	2011	% Change
Median Price	\$330,000	\$350,000	6.1%
Average Price	\$347,783	\$315,790	9.2%
Average Price per Square Foot	\$163	\$172	5.5%
Average Days on Market	153	177	15.7%
Highest Price	\$735,000	\$530,000	27.9%
Lowest Price	\$175,000	\$118,000	32.6%
Properties Sold	13	10	-23.1%
% Sold Price to Original List Pric	e90.75%	80.26%	-11.6%

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#### **GENESEE - GOLDEN**

January through June	2010	2011	% Change
Median Price	\$425,000	\$525,000	23.5%
Average Price	\$521,170	\$546,783	4.9%
Average Price per Square Foot	\$219	\$198	9.6%
Average Days on Market	200	163	-18.5%
Highest Price	\$2,000,000	\$915,000	45.8%
Lowest Price	\$298,000	\$282,000	5.4%
Properties Sold	22	17	22.7%
% Sold Price to Original List Price	ce86.09%	92.95%	8.0%

### HANGEN RANCH - EVERGREEN

January through June	2010	2011	% Change
Median Price	\$570,000	\$-	N/A
Average Price	\$570,000	\$-	N/A
Average Price per Square Foot	\$582	\$-	N/A
Average Days on Market	249	0.	N/A
Highest Price	\$570,000	\$-	N/A
Lowest Price	\$570,000	\$-	N/A
Properties Sold	1	0.	N/A
% Sold Price to Original List Pri	ce76.10%	0.00% .	N/A

## **HIWAN COUNTRY CLUB - EVERGREEN**

January through June	2010	2011	% Change
Median Price	\$535,000	\$421,000	21.3%
Average Price	\$552,366	\$557,773	1.0%
Average Price per Square Foot	\$209	\$179	14.4%
Average Days on Market	121	134	10.7%
Highest Price	\$1,500,000	\$1,500,000	0.0%
Lowest Price	\$251,000	\$315,000	25.5%
Properties Sold		13	13.3%
% Sold Price to Original List Pri	ice89.88%	87.10%	3.1%

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### **HIWAN HILLS - EVERGREEN**

January through June	2010	2011	% Change
Median Price	\$403,500	\$365,000	9.5%
Average Price	\$444,623	\$354,022	20.4%
Average Price per Square Foot	\$190	\$176	7.4%
Average Days on Market	69	65	5.8%
Highest Price	\$1,182,000	\$500,000	57.7%
Lowest Price	\$245,000	\$151,500	38.2%
Properties Sold	18	11	-38.9%
% Sold Price to Original List Price	ce106.87%	91.59%	14.3%

#### LOOKOUT MOUNTAIN - GOLDEN

January through June	2010	2011	% Change
Median Price	\$400,000	\$415,000	3.8%
Average Price	\$425,888	\$425,571	0.1%
Average Price per Square Foot	\$208	\$209	
Average Days on Market	130	214	64.6%
Highest Price	\$523,000	\$950,000	81.6%
Lowest Price	\$350,000	\$23,500	93.3%
Properties Sold	9	14	55.6%
% Sold Price to Original List Pri	ce89.93%	91.93%	2.2%

### MOUNT VERNON COUNTRY CLUB - EVERGREEN

January through June	2010	2011	% Change
Median Price	\$450,000	\$635,000	41.1%
Average Price	\$424,950	\$565,680	33.1%
Average Price per Square Foot	\$137	\$227	65.7%
Average Days on Market	171	5	97.1%
Highest Price	\$450,000	\$635,000	41.1%
Lowest Price			
Properties Sold	2	2	0.0%
% Sold Price to Original List Price	80.57%	96.29%	19.5%

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#### RIDGE AT HIWAN - EVERGREEN

January through June	2010	2011	% Change
Median Price	\$780,000	\$683,475	12.4%
Average Price	\$725,250	\$683,039	5.8%
Average Price per Square Foot	\$241	\$217	10.0%
Average Days on Market	105	149	41.9%
Highest Price	\$795,000	\$815,000	2.5%
Lowest Price	\$560,000	\$422,800	24.5%
Properties Sold	4	7	75.0%
% Sold Price to Original List Price	ce88.12%	91.79%	4.2%

### **RIVA CHASE - GOLDEN**

January through June	2010	2011	% Change
Median Price	\$775,000	\$568,000	26.7%
Average Price	\$722,500	\$606,480	16.1%
Average Price per Square Foot	\$187	\$193	3.2%
Average Days on Market		149	11.8%
Highest Price	\$1,252,000	\$824,400	34.2%
Lowest Price	\$298,000	\$430,000	44.3%
Properties Sold	6	5	16.7%
% Sold Price to Original List Price	ce83.95%	90.60%	7.9%

### SHADOW MOUNTAIN - CONIFER

January through June	2010	2011	% Change
Median Price	\$280,000	\$256,900	8.3%
Average Price	\$283,580	\$247,480	12.7%
Average Price per Square Foot	\$140	\$129	7.9%
Average Days on Market	206	136	34.0%
Highest Price	\$415,900	\$355,000	14.6%
Lowest Price	\$175,000	\$118,000	32.6%
Properties Sold	5	5	0.0%
% Sold Price to Original List Price	e91.38%	75.88%	17.0%

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SODA CREEK	(INCLUDING PROMATORY)	- EVERGREEN
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January through June	2010	2011	% Change
Median Price	\$675,000	\$810,000	20.0%
Average Price	\$903,142	\$808,687	10.5%
Average Price per Square Foot	\$228	\$193	15.4%
Average Days on Market	135	194	43.7%
Highest Price	\$2,200,000	\$1,395,000	36.6%
Lowest Price	\$372,500	\$430,000	15.4%
Properties Sold	7	8	14.3%
% Sold Price to Original List Price	e84.94%	84.83%	0.1%

### **SPRING RANCH - GOLDEN**

January through June	2010	2011	% Change
Median Price	\$-	\$837,000	N/A
Average Price	\$-	\$837,000	N/A
Average Price per Square Foot	\$-	\$152	N/A
Average Days on Market	0 .	223	N/A
Highest Price	\$-	\$837,000	N/A
Lowest Price	\$-	\$837,000	N/A
Properties Sold	0 .	1	N/A
% Sold Price to Original List Price	. 0.00% .	83.71%	N/A

### TANOA - EVERGREEN

January through June	2010	2011	% Change
Median Price	\$543,750	\$1,001,000	84.1%
Average Price	\$595,000	\$920,500	54.7%
Average Price per Square Foot	\$195	\$269	37.9%
Average Days on Market	139	376	170.5%
Highest Price	\$595,000	\$1,001,000	68.2%
Lowest Price	\$492,500	\$840,000	70.6%
Properties Sold	2	2	0.0%
% Sold Price to Original List Price	90.32%	84.84%	6.1%

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#### **UPPER BEAR CREEK - EVERGREEN**

January through June	2010	2011	% Change
Median Price	\$880,000	\$955,000	8.5%
Average Price	\$947,333	\$961,250	1.5%
Average Price per Square Foot	\$186	\$223	19.9%
Average Days on Market	110	376	241.8%
Highest Price	\$2,200,000	\$1,395,000	36.6%
Lowest Price	\$372,500	\$575,000	54.4%
Properties Sold	6	4	33.3%
% Sold Price to Original List Price	85.24%	85.09%	0.2%

### **VALLEY ESTATES - EVERGREEN**

January through June	2010	2011	% Change
Median Price	\$287,000	\$310,000	8.0%
Average Price	\$278,175	\$301,114	8.2%
Average Price per Square Foot	\$143	\$142	0.7%
Average Days on Market	86	108	25.6%
Highest Price	\$325,000	\$420,000	29.2%
Lowest Price	\$223,750	\$195,000	12.8%
Properties Sold	5	12	140.0%
% Sold Price to Original List Pri	ce90.32%	90.96%	0.7%



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## GLOSSARY OF TERMS

#### Median Price:

A value that separates the upper half of prices from the lower half of prices. It can be interpreted like an average, however the extreme prices (high and low) don't hold undue influence.

#### Average Price

Determined by totaling the sales prices of all houses sold in an area and dividing that number by the number of homes.

#### Average Price per Square Foot:

The price of each property divided by their respective square footage then averaged across all properties sold in the area for a given time period.

#### Average Days on Market:

The number of days a listing is active before it is entered into "pending" status. Pending status is when an offer has been accepted by the seller but the transaction is not yet closed. Average days on market is derived by adding all the days on market of each listing and dividing by the number of listings.

#### Properties Sold:

The number of property transactions that closed and transferred ownership.

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